

## Supplementary Material for Financial Results for the 3 months ended June 30, 2010

### 1. Consolidated Financial Results

		FY09 Full year	FY10 ended March 31, 2010							FY11 ending March 31, 2011						
			1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year
Net sales	Billion yen	1,584.2	288.7	338.8	627.5	370.3	379.9	750.2	1,377.7	359.1	-	-	-	-	-	1,450.0
Operating income	(Margin)	( 0.4%)	( 3.3%)	(2.0%)	( 0.4%)	( 3.7%)	(2.9%)	( 3.3%)	( 1.6%)	( 4.5%)	-	-	-	-	-	( 3.8%)
	Billion yen	6.6	9.5	6.7	2.8	13.6	11.2	24.8	22.0	16.0	-	-	-	-	-	55.0
Ordinary income	(Margin)	( 0.9%)	( 0.7%)	( 1.9%)	( 0.7%)	( 4.9%)	( 2.4%)	( 3.7%)	( 2.3%)	( 5.4%)	-	-	-	-	-	( 4.1%)
	Billion yen	14.3	2.1	6.3	4.2	18.3	9.2	27.5	31.7	19.2	-	-	-	-	-	60.0
Net income	(Margin)	( 2.1%)	( 0.0%)	( 0.1%)	( 0.0%)	( 3.1%)	( 10.0%)	( 3.5%)	( 1.9%)	( 3.6%)	-	-	-	-	-	( 2.3%)
	Billion yen	32.7	0.1	0.3	0.2	11.4	37.8	26.4	26.2	12.9	-	-	-	-	-	33.0
Net income per share	Yen	105	0	1	1	36	121	85	84	42	-	-	-	-	-	106
Capital Expenditures	Billion yen	104.4	7.9	6.9	14.8	4.3	7.8	12.1	26.9	7.2	-	-	-	-	-	40.0
Depreciation	Billion yen	87.2	17.5	18.4	35.9	18.8	18.5	37.3	73.2	14.6	-	-	-	-	-	65.0

[Exchange rate]

Yen / US\$	101	97	94	95	90	91	90	93	92	-	-	-	-	-	-	90
Yen / EURO	143	133	134	133	133	126	129	131	117	-	-	-	-	-	-	112

### 2. Historical Financial Data

	FY06	FY07	FY08	FY09	FY10	FY11(Forecast)
Net sales (Billion yen)	1,505.9	1,878.3	2,000.5	1,584.2	1,377.7	1,450.0
Operating income (Billion yen)	64.0	89.9	96.8	6.6	22.0	55.0
Ordinary income (Billion yen)	80.6	108.4	126.4	14.3	31.7	60.0
Net income (Billion yen)	47.0	59.4	80.4	32.7	26.2	33.0
Net income per share (Yen)	146	190	258	105	84	106
Cash dividends per share (Yen)	38	50	60	40	30	30
Interim dividend	18	22	28	30	10	15
Consolidated payout ratio	26.0%	26.3%	23.3%	-	-	28.3%
Total share issued (Shares)	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640	-
Treasury stock	6,520,194	13,765,165	14,251,070	14,263,027	14,269,943	-

### 3. Business Segment Information

(Billion yen)

		FY09	FY10 ended March 31, 2010							FY11 ending March 31, 2011						
			Full year	1st half		2nd half		Full year	1st half		2nd half		Full year			
		1Q		2Q	3Q	4Q	1Q		2Q	3Q	4Q					
Automobile	Vehicle	378.1	74.1	100.2	174.3	114.0	110.4	224.4	398.7	94.6	-	-	-	-	-	362.0
	Engine	156.6	29.1	40.9	70.0	45.2	49.8	95.0	165.0	47.8	-	-	-	-	-	178.0
	Car air-conditioning Compressor	186.3	36.7	43.2	79.9	47.0	50.1	97.1	177.0	49.0	-	-	-	-	-	192.0
	Foundry, electronics parts and others	34.7	6.8	8.9	15.7	10.2	11.5	21.7	37.4	10.1	-	-	-	-	-	48.0
	Net sales	755.9	146.9	193.2	340.1	216.4	221.8	438.2	778.3	201.7	-	-	-	-	-	780.0
	(Margin)	( 1.5%)	( 3.4%)	(3.1%)	(0.3%)	(5.0%)	(5.2%)	(5.1%)	(3.0%)	(4.6%)	-	-	-	-	-	-
	Operating income	11.5	4.9	6.0	1.1	10.9	11.6	22.5	23.6	9.2	-	-	-	-	-	-
Materials handling equipment	Net sales	639.6	103.5	104.9	208.4	110.4	112.8	223.2	431.6	113.7	-	-	-	-	-	490.0
	(Margin)	(0.6%)	( 5.0%)	( 1.0%)	( 3.0%)	(0.3%)	( 3.2%)	( 1.5%)	( 2.2%)	(3.8%)	-	-	-	-	-	-
	Operating income	3.7	5.1	1.1	6.2	0.4	3.7	3.3	9.5	4.3	-	-	-	-	-	-
Logistics	Net sales	114.8	26.7	26.4	53.1	28.2	27.2	55.4	108.5	27.2	-	-	-	-	-	110.0
	(Margin)	(2.5%)	(2.6%)	(4.8%)	(3.7%)	(5.0%)	(7.1%)	(6.0%)	(4.9%)	(4.5%)	-	-	-	-	-	-
	Operating income	2.9	0.6	1.3	1.9	1.4	1.9	3.3	5.2	1.2	-	-	-	-	-	-
Textile machinery	Net sales	29.5	2.3	4.6	6.9	5.6	8.3	13.9	20.8	7.5	-	-	-	-	-	40.0
	(Margin)	( 7.0%)	( 38.3%)	( 11.1%)	( 20.3%)	( 10.0%)	(1.8%)	( 3.0%)	( 8.8%)	(2.9%)	-	-	-	-	-	-
	Operating income	2.0	0.9	0.5	1.4	0.5	0.1	0.4	1.8	0.2	-	-	-	-	-	-
Others	Net sales	44.2	9.1	9.7	18.8	9.7	9.8	19.5	38.3	8.9	-	-	-	-	-	30.0
	(Margin)	( 0.1%)	(6.3%)	(9.8%)	(8.1%)	(14.3%)	(10.8%)	(12.6%)	(10.4%)	(9.6%)	-	-	-	-	-	-
	Operating income	0.0	0.5	1.0	1.5	1.4	1.0	2.4	3.9	0.8	-	-	-	-	-	-
Eliminations	Net sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Operating income	0.3	0.1	0.1	0.2	0.1	0.1	0.2	0.4	0.1	-	-	-	-	-	-
Total	Net sales	1,584.2	288.7	338.8	627.5	370.3	379.9	750.2	1,377.7	359.1	-	-	-	-	-	1,450.0
	(Margin)	( 0.4%)	( 3.3%)	(2.0%)	( 0.4%)	(3.7%)	(2.9%)	(3.3%)	(1.6%)	(4.5%)	-	-	-	-	-	(3.8%)
	Operating income	6.6	9.5	6.7	2.8	13.6	11.2	24.8	22.0	16.0	-	-	-	-	-	55.0

Note: Net sales figures indicate outside customer sales and do not include intersegment transactions.

### 4. Sales Units: Vehicle

(Thousand units)

		FY09	FY10 ended March 31, 2010							FY11 ending March 31, 2011						
			Full year	1st half		2nd half		Full year	1st half		2nd half		Full year			
		1Q		2Q	3Q	4Q	1Q		2Q	3Q	4Q					
Vitz/Yaris	Destination															
	Japan	59	17	19	36	25	27	52	88	29	-	-	-	-	-	-
	Overseas	100	6	19	25	21	15	36	61	17	-	-	-	-	-	-
	Subtotal	159	23	38	61	46	42	88	149	46	-	-	-	-	-	197
	RAV4 (Overseas)	115	28	33	61	36	37	73	134	27	-	-	-	-	-	95
	MarkX ZiO (Japan)	8	1	2	3	2	3	5	8	1	-	-	-	-	-	5
	Total	282	52	73	125	84	82	166	291	74	-	-	-	-	-	297

## 5. Sales Units: Engine

(Thousand units)

		FY09	FY10 ended March 31, 2010							FY11 ending March 31, 2011							
			Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
		1Q		2Q	3Q	4Q	1Q	2Q		3Q	4Q						
Diesel Engine	KD-type (2.5/3.0 Liters)	165	30	41	71	52	56	108	179	58	-	-	-	-	-	-	-
	AD-type (2.2 Liters)	35	6	12	18	9	10	19	37	13	-	-	-	-	-	-	-
	VD-type (4.5 Liters)	37	3	5	8	7	7	14	22	8	-	-	-	-	-	-	-
	Others	86	9	13	22	11	15	26	48	13	-	-	-	-	-	-	-
	Subtotal	323	48	71	119	79	88	167	286	92	-	-	-	-	-	-	323
Gasoline Engine	AR-type (2.5 Liters)	17	23	31	54	41	39	80	134	36	-	-	-	-	-	-	-
	AZ-type (2.4 Liters)	51	14	15	29	15	16	31	60	15	-	-	-	-	-	-	-
	MZ-type (3.3 Liters)	3	1	3	4	3	3	6	10	3	-	-	-	-	-	-	-
	Others	45	6	3	9	3	0	3	12	2	-	-	-	-	-	-	-
	Subtotal	116	44	52	96	62	58	120	216	56	-	-	-	-	-	-	262
Total		439	92	123	215	141	146	287	502	148	-	-	-	-	-	-	585
CKD Parts		57	15	15	30	13	15	28	58	16	-	-	-	-	-	-	-

## 6. Sales Units: Car Air-conditioning Compressor

(1) By Destination

(Thousand units)

		FY09	FY10 ended March 31, 2010							FY11 ending March 31, 2011							
			Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
		1Q		2Q	3Q	4Q	1Q	2Q		3Q	4Q						
Japan		4,280	760	960	1,720	1,170	1,220	2,390	4,110	1,050	-	-	-	-	-	-	-
North America		5,540	830	1,250	2,080	1,390	1,470	2,860	4,940	1,580	-	-	-	-	-	-	-
Europe		6,020	1,570	1,690	3,260	1,600	1,830	3,430	6,690	1,780	-	-	-	-	-	-	-
Others		870	210	230	440	240	290	530	970	300	-	-	-	-	-	-	-
Total		16,710	3,370	4,130	7,500	4,400	4,810	9,210	16,710	4,710	-	-	-	-	-	-	18,500

(2) By Type

(Thousand units)

		FY09	FY10 ended March 31, 2010							FY11 ending March 31, 2011							
			Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
		1Q		2Q	3Q	4Q	1Q	2Q		3Q	4Q						
Engine Driven type	Fixed displacement type	6,350	940	1,330	2,270	1,490	1,670	3,160	5,430	1,700	-	-	-	-	-	-	-
	Variable displacement type	9,970	2,310	2,620	4,930	2,700	2,930	5,630	10,560	2,820	-	-	-	-	-	-	-
Electric Driven type		390	120	180	30	210	210	420	720	190	-	-	-	-	-	-	-
Total		16,710	3,370	4,130	7,500	4,400	4,810	9,210	16,710	4,710	-	-	-	-	-	-	18,500

## 7. Sales Units: Materials Handling Equipment

(Thousand units)

		FY09	FY10 ended March 31, 2010							FY11 ending March 31, 2011							
			Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
		1Q		2Q	3Q	4Q	1Q	2Q		3Q	4Q						
Japan		32	5	6	11	6	6	12	23	6	-	-	-	-	-	-	-
North America		47	6	7	13	8	8	16	29	10	-	-	-	-	-	-	-
Europe		62	11	8	19	9	11	20	39	11	-	-	-	-	-	-	-
Others		28	3	3	6	7	7	14	20	7	-	-	-	-	-	-	-
Total		169	25	24	49	30	32	62	111	34	-	-	-	-	-	-	150

\* All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.