

FINANCIAL SUMMARY for FY2015 Third Quarter (April 1, 2014 - December 31, 2014)

1. Consolidated financial results

(Billion yen)

	FY2014 3rd Quarter		FY2015 3rd Quarter		Change		FY2015 Forecast (April 2014-March 2015)			
	April 2013 - December 2013		April 2014 - December 2014		Amount	%	Current plan	Changes from previous year %	Previous plan (October 31, 2014)	
Net sales	Income ratio	1,480.6	Income ratio	1,583.2	102.6	6.9	Income ratio	2,150.0	7.1	2,100.0
Operating income	5.3%	78.0	5.7%	89.6	11.6	14.9	5.3%	115.0	6.8	115.0
Ordinary income	7.6%	112.7	9.1%	144.1	31.4	27.9	7.6%	163.0	18.0	161.0
Net income	5.2%	76.4	6.4%	101.6	25.2	32.9	5.2%	112.0	22.1	111.0
Net income per share		¥244.18		¥323.65	¥79.47			¥356.65		¥353.50
Investments in tangible assets		72.3		87.1	14.8	20.5		115.0	5.0	115.0
Depreciation		45.9		50.2	4.3	9.5		69.0	7.6	69.0
	(As of March 31, 2014)		(As of December 31, 2014)							
Total assets		3,799.0		4,426.5	627.5	16.5				
Total net assets		1,829.3		2,236.5	407.2	22.3				
Equity ratio		46.6%		49.0%						
Consolidated subsidiaries		215 companies		215 companies						
Exchange rate	¥/US\$	99		107	8		(4th quarter)			104
	¥/Euro	132		140	8		109	(115)		137
							139	(135)		

2. Segment information

Net sales / [Operating income]

(Billion yen)

	FY2014 3rd Quarter		FY2015 3rd Quarter		Change		FY2015 Forecast (April 2014-March 2015)			
	April 2013 - December 2013		April 2014 - December 2014		Amount	%	Current plan	Changes from previous year %	Previous plan (October 31, 2014)	
Vehicle	23.4%	347.0	21.6%	342.4	(4.6)	(1.3)	21.2%	455.0	(2.6)	455.0
Engine	10.5%	154.7	9.0%	142.6	(12.1)	(7.8)	8.6%	185.0	(8.7)	185.0
Car air-conditioning compressor	13.6%	200.7	14.5%	229.5	28.8	14.4	15.8%	340.0	23.3	315.0
Electronics parts, foundry and others	2.9%	44.0	3.3%	52.0	8.0	18.1	3.2%	70.0	14.3	69.0
Automobile total	50.4%	746.5	48.4%	766.7	20.2	2.7	48.8%	1,050.0	4.3	1,024.0
		[26.1]		[27.5]	[1.4]					
Materials handling equipment	40.1%	593.0	42.9%	678.4	85.4	14.4	42.3%	909.0	12.3	886.0
		[41.5]		[52.7]	[11.2]					
Logistics	4.8%	70.7	4.6%	72.3	1.6	2.2	4.7%	100.0	4.9	100.0
		[3.4]		[4.3]	[0.9]					
Textile machinery	3.5%	52.0	3.0%	47.3	(4.7)	(9.1)	3.1%	66.0	(9.7)	65.0
		[4.1]		[2.3]	[(1.8)]					
Others	1.2%	18.1	1.1%	18.3	0.2	1.2	1.1%	25.0	6.4	25.0
		[2.5]		[2.5]	[0.0]					
Total	100.0%	1,480.6	100.0%	1,583.2	102.6	6.9	100.0%	2,150.0	7.1	2,100.0
		[78.0]		[89.6]	[11.6]					

3. Unit sales

(Thousand units)

	FY2014 3rd Quarter	FY2015 3rd Quarter	Change	Current plan	Changes from
	3rd Quarter (April 2013 - December 2013)	3rd Quarter (April 2014 - December 2014)		FY2015 (April 2014 - March 2015) *2	previous year
Vitz (Yaris)	94	80	(14)	106	(23)
RAV4	147	152	5	204	6
MARK X ZIO	1	-	(1)	-	(1)
Vehicle total	242	232	(10)	310	(18)
Diesel	294	263	(31)	345	(38)
Gasoline	191	159	(32)	215	(28)
Engine total	485	422	(63)	560	(66)
Car air-conditioning compressor *1	1,880	2,122	242	3,000	452
Materials handling equipment	146	164	18	218	19
Air-jet loom	6.5	4.3	(2.2)	5.7	(3.6)

4. Changes in ordinary income

(Billion yen)

Increase in sales	13.0
Cost reduction	11.6
Positive impact of exchange rate fluctuations	6.7
Non-operating income and non-operating expenses	19.8
Increases total	51.1
Increase in labor costs	(10.0)
Increase in depreciation	(4.3)
Increase in raw material costs	(1.5)
Increase in other expenses	(3.9)
Decreases total	(19.7)
Total changes in ordinary income	31.4

(Notes) *1 The unit for unit sales of car air-conditioning compressor is ten thousand.

*2 The forecasts of unit sales remain unchanged from plan of October 31, 2014.

English translation from the original Japanese-language document