

FINANCIAL SUMMARY for FY2014 First Quarter (April 1, 2013 - June 30, 2013)

1. Consolidated financial results

(Billion yen)

	FY2013 1st Quarter		FY2014 1st Quarter		Change		Current plan		Changes from the previous fiscal year %
	April 2012 - June 2012		April 2013 - June 2013		Amount	%	FY2014 (April 2013 - March 2014)		
Net sales	Income ratio	386.5	Income ratio	486.7	100.2	25.9	Income ratio	1,900.0	17.6
Operating income	4.7%	18.3	4.9%	23.8	5.5	30.0	5.0%	95.0	23.2
Ordinary income	6.7%	25.9	8.0%	38.7	12.8	49.3	6.0%	114.0	31.3
Net income	3.8%	14.5	5.7%	27.9	13.4	92.3	3.7%	70.0	31.8
Net income per share		¥46.64		¥89.38	¥42.74			¥223.79	
Investments in tangible assets		14.5		24.4	9.9	68.2		100.0	11.8
Depreciation		13.2		14.4	1.2	8.8		66.0	13.9
	(As of March 31, 2013)		(As of June 30, 2013)						
Total assets		3,243.7		3,641.4	397.7	12.3			
Total net assets		1,524.9		1,755.1	230.2	15.1			
Equity ratio		45.4%		46.8%					
Consolidated subsidiaries		217 companies		214 companies	(3) companies				
Exchange rate	¥/US\$	80		99	19		(July 2013 - March 2014)	95	
	¥/Euro	103		129	26			125	

(Notes) 1. Toyota Industries posted an extraordinary loss of 6.6 billion yen arising from a loss on liquidation of TIBC Corporation during FY2013 First Quarter.

2. Due mainly to an increase in dividends income, Toyota Industries has revised up its forecasts of consolidated financial results for fiscal 2014, an increase in ordinary income of 7.0 billion yen and an increase in net income of 5.0 billion yen.

2. Segment information

Net sales / [Operating income]

(Billion yen)

	FY2013 1st Quarter		FY2014 1st Quarter		Change		Current plan		Changes from the previous fiscal year %
	April 2012 - June 2012		April 2013 - June 2013		Amount	%	FY2014 (April 2013 - March 2014)		
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio		
Vehicle	21.3%	82.3	24.1%	117.4	35.1	42.6	22.1%	420.0	17.7
Engine	14.0%	54.0	11.7%	56.7	2.7	5.1	11.6%	220.0	1.5
Car air-conditioning compressor	14.5%	56.0	13.5%	65.7	9.7	17.4	14.0%	265.0	16.2
Electronics parts, foundry and others	3.7%	14.3	2.8%	13.3	(1.0)	(6.9)	3.1%	60.0	5.1
Automobile total	53.5%	206.7	52.1%	253.3	46.6	22.5	50.8%	965.0	12.4
		[7.9]		[10.0]	[2.1]				
Materials handling equipment	36.0%	139.0	39.0%	189.6	50.6	36.5	40.5%	770.0	29.1
		[8.4]		[11.3]	[2.9]				
Logistics	5.9%	23.0	4.9%	23.9	0.9	4.2	5.3%	100.0	7.5
		[1.1]		[1.0]	[(0.1)]				
Textile machinery	2.4%	9.1	2.8%	13.6	4.5	48.4	2.4%	45.0	12.8
		[0.2]		[0.5]	[0.3]				
Others	2.2%	8.5	1.2%	6.0	(2.5)	(29.5)	1.0%	20.0	(26.5)
		[0.6]		[0.6]	[0.0]				
Total	100.0%	386.5	100.0%	486.7	100.2	25.9	100.0%	1,900.0	17.6
		[18.3]		[23.8]	[5.5]				

3. Unit sales

(Thousand units)

	FY2013	FY2014	Change	Current plan	Changes
	1st Quarter	1st Quarter		FY2014	from the
	(April 2012 - June 2012)	(April 2013 - June 2013)		(April 2013 - March 2014)	previous fiscal year
Vitz (Yaris)	43	33	(10)	113	(42)
RAV4	22	48	26	176	64
MARK X ZiO	1	0	(1)	1	(1)
Vehicle total	66	81	15	290	21
Diesel	109	111	2	433	(19)
Gasoline	60	71	11	272	58
Engine total	169	182	13	705	39
Car air-conditioning compressor *	602	626	24	2,570	228
Materials handling equipment	47	49	2	197	12
Air-jet loom	0.8	1.4	0.6	6.5	1.9

4. Changes in ordinary income

(Billion yen)

Increase in sales	5.3
Cost reduction	3.5
Positive impact of exchange rate fluctuations	5.7
non-operating income and non-operating expenses	7.3
Increases total	21.8
Increase in labor costs	(2.9)
Increase in research and development expenses	(2.2)
Increase in expenses	(3.9)
Decreases total	(9.0)
Total changes in ordinary income	12.8

*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

English translation from the original Japanese-language document